



CAPABILITY STATEMENT

We Know

Lighting!



OVERVIEW

Specialised Lighting Solutions (SLS) is owned by Sonepar - The World's No1 privately owned B2B distributor of Electrical products and related solutions

Specialised Lighting Solutions is a national leader in providing lighting solutions for virtually any application across the retail, commercial, hospitality, healthcare, education, industrial, government and entertainment sectors.

SLS provides a complete lighting solution for customers with services including but not limited to:

- On-site lighting audits
- Accredited lighting designs
- Supply of light fitting/control systems
- Project management of installations
- Ongoing supply of replacement lamps under maintenance contracts
- Complete ROI energy saving
- Free into store delivery – Australia wide

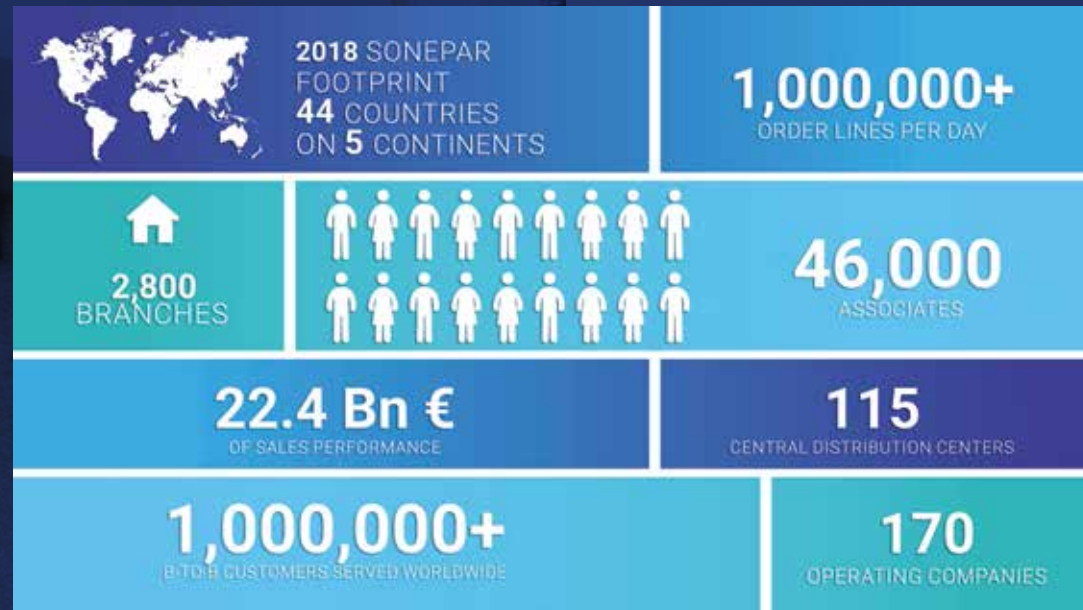


The SLS turnkey lighting solution enables customers to streamline their supplier base to the one full service lighting specialist that can assist you from the initial lighting audit to the design and installation.

The SLS breadth of service offering is unique and unmatched in the Australian lighting market

WHO IS SONEPAR?

Sonepar is an independent family-owned company with global market leadership in B-to-B distribution of electrical products, solutions and related services. Assisting customers in a wide range of markets and drawing on the skill and passion of its 46,000 associates, Sonepar has sales of €22.4 billion (as of December 31, 2018). Through a dense network of 170 operating companies spanning 44 countries and 5 continents, and the digital solutions developed, the Sonepar Group delivers greater service and enhanced customer relations every day. Sonepar's ambition is to become "La Référence" - the standard-setter for all its stakeholders.



OUR SERVICES



LIGHTING DESIGN

Specialised Lighting Solutions offers a dedicated and complete world class in-house lighting design service.

Accredited lighting design specialists are employed full time to work on providing SLS customers with cutting edge designs that focus on –

- Improving lighting quality
- Reducing electricity consumption
- Meeting all statutory building code regulations
- Reducing maintenance
- Converting older installations to leading edge
- Creating new world class architectural masterpieces

All this is achieved by using the SLS distributor mindset of only the best light fitting or lamp for the application at hand – irrespective of brand.

Designs can be completed in AGi32 or DIALux and are all CAD compliant for seamless integration with the work of lighting consultants, architects, engineers, builders and electrical contractors.

SLS designers are responsible for many of Australia's leading lighting designs.



LIGHTING AUDIT DIVISION

Eco-Audit is a unique value-add service from Specialised Lighting Solutions that aims to lower running costs for businesses. This is achieved by conducting audits of your current lighting applications, preparation of an inventory list, offering new LED energy efficient products that assist with power savings and lowering of carbon emissions.

- Professional auditing of your current lighting applications
- Guaranteed energy saving solutions
- Supply of complete lighting asset register
- Identified and improved carbon footprint
- Demonstrated return on investment
- Full turnkey lighting solutions proposal included



ENERGY CERTIFICATE PARTNER:

Eco-Rebate is our dedicated energy certificate company who manage the entire process of certificate creation to provide our clients with the best energy incentive discounts available for your lighting upgrade.

These incentives are currently available through the Victorian Energy Efficiency Target (VEET) and the NSW Energy Savings Scheme (ESS).

From our Eco-Audit results we produce a detailed proposal document outlining a full return on investment including:

- Energy Certificate Savings
- Maintenance Savings
- Upgrade Lighting Products
- CO2 Reduction
- Electricity Savings p.a.
- Install Costs
- Total Project Cost
- Payback Period
- Finance Options
- Warranty

SLS is able to provide the complete turnkey lighting solution for customers



OUR PARTNER NETWORK

Backed by an established strategic partnership with the world's best brands and suppliers, SLS guarantees to source any specific lighting requirement for customers and gives access to the latest in lighting technology.

SLS customers benefit from a complete turnkey lighting solution without bias or allegiance to any particular lamp brand or manufacturer.

SLS IS A MAJOR DISTRIBUTOR OF



energetic



MONACO



 **LUTRON**[®]



 **signify**

TURNKEY LIGHTING SOLUTIONS

SLS is able to provide the complete turnkey lighting solution for customers



AUDIT

We conduct a professional audit of your current lighting application and provide a complete lighting asset register to determine the best energy saving solution



DESIGN

We will develop cutting edge designs focused on reducing energy usage, improving lighting quality and meeting all statutory building regulations



PROPOSAL

We provide a detailed proposal document that outlines your return on investment, including energy certificate and maintenance savings.



INSTALL

We can project manage the installation of your lighting system by partnering with reputable contractors, including the recycling of replaced products



PROJECT MANAGEMENT

Our expert team will manage your project from start to finish to ensure you meet critical deadlines, hit key KPIs and exceed expectations



WARRANTY

We offer an industry leading extended warranty on parts and labour to ensure that you don't incur maintenance costs

OUR WORK

Specialised Lighting Solutions undertakes some of Australia's most challenging lighting design, installation and maintenance projects with world's best outcomes. Unsurpassed technical and industry expertise is matched with an award winning client service ethos aimed at exceeding customer expectations – every time.



CONTACT

HEAD OFFICE
1/20 Henderson Road
Knoxfield VIC 3180

NSW
6 Rachael Close
Silverwater NSW 2128

QLD
CNR Evans Road & McCarthy Street
Salisbury QLD 4107

T 1300 302 852
E sls@slsgrp.com.au
W www.slsgrp.com.au