

Dear Customer,

NOTIFICATION OF PRICING REVIEW – 1 OCTOBER 2021

First and foremost, thank you for your support over the past year which has been a very tricky time in business for everyone, particularly those involved in supply chain and logistics. COVID-19 has brought huge changes to everyone's lives and thrown traditional supply and demand metrics into total imbalance.

The good news is that pricing & supply for high demand items during COVID-19 (respiratory, disposable gloves and coveralls) has somewhat normalised from the peaks of 2020, however still not at Pre-COVID-19 levels.

The added flow on affect has seen the majority of raw materials used to manufacture our products increase significantly over the last 12 months (e.g. Cotton, Nitrile, Steel, Plastics etc). When combined with the record high costs of sea freight (currently 400%-500% greater than the same time last year), we have been forced to review our current prices, and increases for some products will be implemented.

Over the coming months your account manager will issue you with updated price lists to reflect current market conditions.

This letter serves as official notice that the new pricing will be effective from 1 October 2021.

Regards,



Darren Cook

National Sales Manager