

## Supplier Trade Price Changes

### April 2022

At Lawrence & Hanson, Australia we always strive to achieve the most market competitive industry prices and aim to communicate any changes in a timely manner.

The listing below indicates price increases Lawrence & Hanson, Australia has received from our maintained suppliers (as of 23/03/22) and includes upcoming increases going live in April 2022.

Please note:

- The price change (%) shown are an average price change per supplier - some products/categories increase by more or less than the stated change (%).
- The price change (%) shown below is as indicated in the letters we have received from our suppliers.

\*Indicates where some products within specific ranges have had further price rises over and above the main supplier increase.

Month	Supplier	Supplier notified average increase	Comments
Apr-22	3M AUSTRALIA PTY LTD	Not specified	
Apr-22	CEMENT AUST PACK'D PROD NSW(MELCANN)	Not specified	
Apr-22	ENERGIZER AUST (EVEREADY)	Not specified	Between 12-18% rise on Lithium items
Apr-22	GSM ELECTRICAL (AUSTRALIA) PTY LTD	Various	Between 4-10%
Apr-22	KLINGSPOR AUSTRALIA PTY LTD	4.90%	
Apr-22	OMRON ELECTRONICS PTY LTD	8.00%	
Apr-22	SCHNEIDER ELECTRIC AUSTRALIA PTY LTD	4.70%	
Apr-22	TREOTHAM AUTOMATION P/L	5-12%	Some cables
Apr-22	MOLEX CONNECTED ENTERPRISE SOLUTIONS	Not specified	Cable only (Copper & Fibre)
Apr-22	TECHTRONIC INDUSTRIES AUSTRALIA P/L	Not specified	
Apr-22	THEBEN PTY LTD	3.90%	
Apr-22	PANDUIT INTERNATIONAL	Various	
Apr-22	KLEIN TOOLS AUSTRALIA (WATTMASTER)	Not specified	Mumme brand range
Apr-22	APS INDUSTRIAL PTY LTD VIC	7.80%	Weidmüller, Belden, Rittal, Ramtight and Honeywell ranges
Apr-22	ITEMP AUSTRALIA PTY LTD	Not specified	New state based pricing
Apr-22	COMMSCOPE TECHNOLOGIES AUSTRALIA P/L	Various	Copper & Fibre Products. Details Pg 2
Apr-22	EVOLT PTY LTD	4.00%	
Apr-22	RED SMOKE ALARMS PTY LTD	6.00%	
Apr-22	THERMOFILM AUSTRALIA PTY LTD	5-9%	Heatstrip Heaters range
Apr-22	GENERAL TRADE SUPPLIES	5-9%	
Apr-22	ELECTRA-CABLES (AUST) PTY LTD	3-5%	
Apr-22	mitsubishi heavy ind air-con aust pl	6-8%	
Apr-22	HEINEMANN ELECT PTY LTD	Not specified	Distribution boards range

## **COMMSCOPE TECHNOLOGIES**

### **COPPER PRODUCTS**

- Patch and Modular Panels are increasing 13% on average
- All Patch Cords are increasing 4%

### **FIBRE PRODUCTS**

- All Pre-Term Assemblies are increasing 8% on average
- QWIK-FUSE LC & SC Connectors are increasing by 2.5%
- QWIK-FUSE MPO Connectors are increasing 10% on average
- All FibreGuide products are increasing by 10%
- Fibre Cables are increasing 15% on average. CommScope has started a fibre cable portfolio rationalization exercise to achieve simplification and to provide better service once completed. This is causing a one-time reset of pricing with impact on individual fibre cables.